



**The Sri Lanka - Indonesia Business Council of
The Ceylon Chamber of Commerce**

Business Promotion Mission to Indonesia

6th – 11th October 2024



The Ceylon Chamber of Commerce

Established on March 25, 1839, The Ceylon Chamber of Commerce (CCC) is amongst the few legendary institutions in the Asia Pacific region to hold such an unbroken record.

Having commenced operations with coffee, followed by tea, rubber and coconut sectors, CCC has now evolved to cover all sectors of the economy and identifies itself as a Confederation of Regional and Sectoral Chambers of Commerce and Industry, Trade Associations, Bilateral Business Councils and Employer Associations. CCC claims this status having formed alliances with 23 Regional and other Chambers of Commerce, 40 Trade, Product and Service Associations and 21 Business Councils. In addition, established strong links with 144 overseas trade promotion organizations by way of signing Memorandum of Understanding as at end July 2024.

The CCC is the only Chamber in South Asia with BSENISO 9001:2000 Quality Management System certification and works towards its vision of being the Benchmark Chamber of Commerce in the Asia Pacific Region. A Primary Member of the Confederation of Asia- Pacific Chambers of Commerce and Industry (CACCI), it also holds membership of the World Chambers Federation, Paris, and is a member of the Sri Lanka National Council of the International Chamber of Commerce.

Today the CCC comprises over 600 members with an outreach to over 8,500 organizations covering the entire spectrum of the business community ranging from sole proprietors to multinationals.

“Your first Contact point in Sri Lanka for Business”

MOU has also been entered into with the Indonesian Chamber of Commerce and Industry (KADIN) 2018.

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The Sri Lanka-Indonesia Business Council (SLIBC)

The Sri Lanka-Indonesia Business Council (SLIBC) is the 20th Business Council launched under the Ceylon Chamber of Commerce, dedicated to strengthening trade and economic relations between Sri Lanka and Indonesia. The Council serves as a platform for businesses from both countries to collaborate, fostering opportunities for mutual growth in sectors such as manufacturing, agriculture, and services. SLIBC aims to enhance bilateral trade through initiatives like promoting exports, facilitating investments, and encouraging joint ventures. The Council will also focus on expanding cultural ties, supporting tourism, and organizing trade delegations to further enhance business interactions.

- To promote trade, tourism, and services between Sri Lanka and Indonesia, particularly focusing on increasing Sri Lankan exports to Indonesia.
- To encourage the establishment of joint ventures between Indonesian and Sri Lankan investors in both countries.
- To serve as a recognized representative of the Sri Lankan business sector in matters concerning business relationships with Indonesia.
- To exchange information on trade and investment opportunities with relevant authorities and organizations in Indonesia.
- To collaborate with the Government of Sri Lanka in the pursuit of the above objectives.
- To undertake all activities that are incidental or conducive to achieving the above objectives.
- To conduct joint meetings with Indonesian business organizations in Sri Lanka and Indonesia to foster closer business ties and understanding.
- To facilitate networking opportunities and business partnerships between members of the Council and Indonesian businesses.
- To organize trade missions, business forums, and exhibitions to promote bilateral trade and investment.
- To support the growth of cultural ties between the two countries as a means of further enhancing tourism and business relations.

LEADER OF THE MISSION

**President of the Sri Lanka Indonesia
Business Council
The Ceylon Chamber of Commerce**



Vish Govindasamy

Deputy Chairman

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Company Profile

Sunshine Holdings PLC is a Sri Lankan conglomerate engaged in Healthcare, Consumer goods, and agribusiness. Established in 1967, it manages a diverse portfolio of investments and operates renowned brands like Zesta, Watawala and Daintee.

Exports from Sri Lanka

Helthcare, Branded Tea, Palm oil and Confectionary

Wish to meet in Indonesia

Pharmaceutical Manufacturers

LEADER OF THE MISSION

**Vice President of the Sri Lanka Indonesia
Business Council
The Ceylon Chamber of Commerce**



D. S. Wickramasingha
Group Managing Director

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Company Profile

CBL Group has manufacturing operations in confectionery, cereals, Soya, coconuts, and fruits and has strong market leadership in Sri Lanka in several categories with its brands such as Munchee, Ritzbury, Revello, Lanka Soy Samaposha and Sera. The Group has a manufacturing plant in Ghana and export their range of products to over 55 countries. CBL Group is also the Sri Lankan Partner for SPAR International and operate supermarkets in Sri Lanka under license.

Joint Venture Interests

Food Industry and Coconut Industry

Wish to meet in Indonesia

Food Industry and Food Distribution

Niranjan Charith Wickramasinghe

General Manager



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Company Profile

The largest destination management company specialized in diversified tourism segments and handles more than 200,000 clients per annum.

Joint Venture Interests

Promotion of Inbound Tourism from Indonesia to Sri Lanka

Wish to meet in Indonesia

Will meet up with foreign Tour Operator principles handling and promoting the relevant clients to Sri Lanka.

Randeewa Malalasooriya

Director / CEO



CBL Global Foods Ltd.

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Company Profile

CBL Global Foods Ltd. is the leading exporter of value-added coconut products in Sri Lanka.

As part of the well-known CBL Group Sri Lanka, with over 50 years of experience in the FMCG sector, we specialize in both organic and non-organic coconut milk, coconut cream, coconut water, and various other coconut products.

Our state-of-the-art production facility utilizes cutting-edge technologies for extraction, sterilization, and packaging, ensuring the highest quality liquid coconut milk products in Tetra packs, cans, and aseptic packaging formats.

Our commitment to quality and sustainability is reflected in our global certifications, including EU Organic, USDA Organic, JAS, KRAV, Naturland, Halal, Kosher, Fairtrade, ISO 22000, ISO 14001, IFS, BRC, and HACCP.

CBL Global Foods Ltd. has earned numerous accolades from leading business associations, organizations, and institutions for our excellence in manufacturing processes, management, and brand distinction.

Joint Venture Interests

Food Industry and Coconut Industry

Wish to meet in Indonesia

Food Industry and Food Distribution



Lasantha Somaratne

Head - Strategic Business Development

Hayleys PLC

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Company Profile

The Hayleys Group is a leading diversified conglomerate in Sri Lanka, and one of the country's largest value-added exporters. Hayleys accounts for approximately 5% of Sri Lanka's export income, 4.6% of its tea and 4.1% of its rubber production, with business interests in 16 diverse sectors, catering to over 80 markets worldwide.

Hayleys commands globally leading market positions in several key sectors, such as transportation and logistics, agriculture and retail, accounts for 5% of global demand for household and industrial gloves and is the world's largest manufacturer of coconut-shell based activated carbon.

Through a vibrant history of 146 years, Hayleys has nurtured deep-rooted relationships across the country's agricultural and smallholder supply chains, distribution networks and customer segments, delivering significant socio-economic value to its diverse stakeholders

Exports from Sri Lanka

Tea, Rubber Gloves

Imports from Indonesia

Textile Fabrics, Aluminum, Agriculture Chemicals, Consumer Durables, machinery, Chemical Products & industrial inputs

Services

Transport and Logistics

Joint Venture Interests

Transport and Logistics, Plantation Management

Wish to meet in Indonesia

Investment banking entities for sourcing M&A transactions, Aluminium billet suppliers, yarn and chemical suppliers, Indonesian Palm Oil Association and tier 1 travel agents for inbound travels to Sri Lanka.

Jude Fernando

Managing Director



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Company Profile

Driven by a passionate team of professionals committed to enriching lives, Hemas Pharmaceuticals has grown to become a leading importer and distributor of pharmaceutical, surgical and diagnostics, consumer health and animal health products in Sri Lanka. Hemas Pharmaceuticals is the distributor for approximately 50 multinational and branded generic companies.

As the market leader in Sri Lanka, Hemas Pharmaceuticals has shaped the country's healthcare industry for over 70 years through innovation and the establishment of the nation's most extensive and comprehensive distribution network. The Company provides world class Distribution, Marketing and Channel solutions to its global portfolio of brands and partners.

Exports from Sri Lanka

Pharmaceutical distribution

Imports from Indonesia

Pharmaceuticals

Services

Pharmaceuticals distribution

Joint Venture Interests

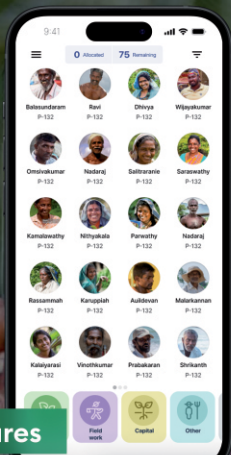
Pharmaceutical companies

Wish to meet in Indonesia

Pharmaceuticals



Plantation Digitalisation Platform



Features

Attendance Monitoring

Analytical Dashboards

Crop Collection

Comprehensive Reporting

Mill Production Monitoring

Real-Time Weighment

Weighbridge Integration

Seamless ERP Integration Support

Crops



TEA



RUBBER



OIL PALM

Existing Plantation Customers



Indonesia



PT. Hilton Duta Lestari



Sri Lanka



Hatton Plantations

LALAN
Rubbers

ep
elpitiya
Etipiya Plantations

WATWALA

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itechro

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Chamara Jayaweera

Managing Director



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Company Profile

Itechro Private Limited is a dynamic software development services company with a strong commitment to supporting digital transformation journeys through product engineering and solution development. Based in Colombo, our center of excellence specializes in crafting software masterpieces that cater to a global clientele across ASEAN, Europe, the USA, and Sri Lanka. iHarvest is the flagship plantation digitization product of Itechro which runs across plantations in Sri Lanka and Indonesia.

Exports from Sri Lanka

iHarvest plantation digitalization platform, designed specifically for plantations with long-term crops such as Tea, Rubber, Oil Palm, Cinnamon, and Coconut

Imports from Indonesia

Strategic Partnership

Services

IT and software services for the plantation sector for the long term crops such as Oil Palm, Tea, Rubber and Coconut.

Joint Venture Interests

Software services companies

Wish to meet in Indonesia

1. PT Eagle High Plantations Tbk
2. First Resources Ltd
3. Indofood Agri Resources Lt
4. Wilma International:
5. PT Sampoerna Agro Tbk (SGRO)
6. Good Hope Holdings – West Kalamantan plantations
7. PT. Pasifik Agro Sentosa (PAS)

Lasantha Peiris

Head of IT and Administration



LOLC Technologies Ltd

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Company Profile

LOLC Technologies Ltd. (LOLCTECH) is a leading IT organization based in Sri Lanka with 350+ employees, with a global presence in over 20 countries, primarily in Eastern Asia, Central Asia and African region. Certified with ISO 9001, ISO 20000, and ISO 27001, LOLCTECH is a pioneer in adopting innovative technologies, offering solutions in business process automation, fintech, core banking, and ERP systems.

Through our innovative expertise and skills, we aim to contribute to the growth of **Indonesia's digital economy** by adding distinct value across multiple industries.

OASYS, "Orchestration Automation System," is a comprehensive cloud-based process automation and transformation solution. It automates business processes, improves transparency, reduces operational costs, and enhances customer satisfaction. With features like e-signature integration, asset lifecycle management, DIY API integrations, and advanced analytics, OASYS empowers businesses to streamline operations and increase efficiency.

FusionX is built on a composable architecture that enables financial institutions to be agile and competitive in fast-paced markets. It adopts a digital-first, cloud-native, data-driven approach with mobile-first design and API-first integration, enhancing service efficiency and customer satisfaction.

As a prominent **Oracle solutions provider**, LOLCTECH offers a wide range of services in Enterprise Resource Planning (ERP), Enterprise Performance Management (EPM), and infrastructure, providing end-to-end support to help clients optimize their operations and achieve strategic goals.

Exports from Sri Lanka

We provide next-generation IT and cloud solutions with expertise in core banking systems, business process automation (including RPA), and cloud-related infrastructure services such as lift-and-shift or data center migration to the cloud. You can rely on our expertise to deliver seamless and efficient results.

Imports from Indonesia

Strategic partnership with product distributors and system integrators/partners.

Wish to meet in Indonesia

Any Organizations seeking IT transformation solutions or Oracle Solution Implementation services both cloud or on-prem.

Rajitha Kamalchandra

CEO - PT MAS Arya, Indonesia



MAS Capital (Private) Limited - Intimates Division

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Company Profile

MAS Holdings manages a portfolio of businesses with a revenue of USD 2bn and is one of the world's most recognized design to delivery solution providers in the realm of apparel and textile manufacturing. It is also the largest apparel and textile manufacturer in South Asia. The organization is headquartered in Sri Lanka with 53 manufacturing facilities placed across 16 locations, with design locations placed in key style centers across the globe and over 99,000 people involved in its operation. The seamlessly integrated supply

chain that is balanced to perfection with the organizations strategically placed design houses gives MAS the knowledge, the means and the speed to deliver what is demanded by the industry.

MAS is reputed for its ethical and sustainable working environment, and continues to be at the forefront of women's empowerment through a globally recognized and award winning empowerment programme – Women Go Beyond.

This unique blend of manufacturing capability, "new thinking" in people, product and process; together with the ethical and sustainable business practices and skill base, continues to attract premium brands and retailers to partner with MAS.

Exports from Sri Lanka

Textile Raw Materials

Wish to meet in Indonesia

Textile Raw Materials

Joint Venture Interests

Textile raw material suppliers & potential collaboration with local manufacturing entities

Wish to meet in Indonesia

Any textile related suppliers & manufacturing partners

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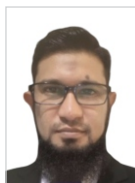
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Mohamed Azhan Khan

Head of Operations



PT Macksons Mandiri Indonesia

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Company Profile

Our mission is to deliver superior paints and cement mortar products that exceed customer expectations. Through cutting-edge technology, stringent quality standards, and continuous improvement, we build strong relationships with customers, suppliers, and communities. We are committed to sustainability, reducing environmental impact, and enhancing the beauty, durability, and sustainability of buildings worldwide."

Exports from Sri Lanka

Decorative Paints
Power tools
Industrial Paints
Waterproofing Paints

Wish to meet in Indonesia

Chemicals
Raw materials
Minerals

Joint Venture Interests

Toll manufacturing and distributing

Wish to meet in Indonesia

Chemical manufacturers



Aneesha Boteju

Manager - Associations and Business Council

Sri Lanka - Indonesia Business Council

The Ceylon Chamber of Commerce

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Company Profile

The Sri Lanka-Indonesia Business Council (SLIBC) is the 20th Business Council launched under the Ceylon Chamber of Commerce, dedicated to strengthening trade and economic relations between Sri Lanka and Indonesia.

The Council serves as a platform for businesses from both countries to collaborate, fostering opportunities for mutual growth in sectors such as manufacturing, agriculture, and services. SLIBC aims to enhance bilateral trade through initiatives like promoting exports, facilitating investments, and encouraging joint ventures.

The Council will also focus on expanding cultural ties, supporting tourism, and organizing trade delegations to further enhance business interactions.

Wish to meet in Indonesia

Trade, Investments, Joint Ventures and Services

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The
**Ceylon
Chamber of
Commerce**

The Ceylon Chamber of Commerce

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